

Enterprise security & private deployment pilot brief (Template & Video Brief)

Prepare a 90-second B2B pilot proposal video for a client's CISO, VP of Engineering, and CFO. Covers VPC/on-prem isolation, zero-data-retention posture, IT hours required, and 30-day acceptance criteria.

Enterprise security & private deployment pilot proposal brief

Purpose: Give a client's CISO, VP of Engineering, and CFO a 90-second structured walkthrough of your pilot scope, network isolation boundary, zero-data-retention guarantee, and 30-day acceptance criteria.

Client organization and target business unit: [e.g., Regional commercial bank - commercial loan underwriting desk (45 analysts)]

Agreed operational bottleneck: [e.g., 4.5 hours per loan packet spent redacting PII and cross-checking tax schedules]

Deployment and network boundary: [e.g., Customer-hosted AWS VPC or on-premise Kubernetes cluster; zero outbound internet calls; SSO via Okta SAML]

Data handling and compliance posture: [e.g., SOC 2 Type II certified; zero customer data used for model training; automated 24-hour ephemeral cache purge]

4-week pilot rollout schedule: [Week 1: VPC provisioning & SSO -> Week 2: Historical packet benchmark -> Week 3: Live shadow run with 10 analysts -> Week 4: Executive ROI readout]

Customer IT effort required: [e.g., 4 hours from cloud infra team for Terraform deployment + 2 hours from security team for log review]

Pilot fee and quantitative acceptance criteria: [e.g., \$15,000 fixed 30-day pilot credited toward annual license if underwriting review time drops by $\geq 45\%$ with $\geq 98\%$ redaction recall]

Suggested 90-second story order:

- 00-18s: State the agreed underwriting/operational bottleneck and the single metric this 30-day pilot will verify.
- 18-45s: Show the architecture diagram highlighting the VPC boundary, encryption in transit/at rest, and audit logging.
- 45-70s: Display the 4-week implementation table and the exact IT engineering hours required from the client.
- 70-90s: Present the fixed pilot fee, pass/fail acceptance criteria, and security review sign-off date.

Before you share: Keep the architecture diagram legible on a laptop screen without

Turn your PDF, PPTX pitch deck, or brief into a 30-180s narrated business video

Upload slides or documents at Axiom Lab for free material analysis before production:

- > **Edit or copy this template online:** <https://axiomlab.online/templates/b2b-security-compliance-pilot>
- > **Watch the complete 74s demonstration film:** <https://axiomlab.online/examples/pitch-deck-demo>
- > **Turn your PDF or PPTX deck into a video:** <https://axiomlab.online/pitch-deck-to-video>
- > **Rehearse with the free script timer:** <https://axiomlab.online/tools/script-timer>